

U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE

LENDER RANKING by TOTAL NUMBERS**7(a) Loan Guaranties & 504 Debentures as of:****FY 2012****10/01/2011-12/31/2011**

		#	\$			
1	BRANCH BK. & TR CO	25	\$3,225,900	TOP LENDERS BY TOTAL NUMBERS (all lenders)		
2	WELLS FARGO BANK NATL ASSOC	17	\$4,344,400	1.	BRANCH BK. & TR CO	25
3	SUNTRUST BANK	8	\$3,231,400	2.	WELLS FARGO BANK NATL ASSOC	17
4	TOWNEBANK	7	\$3,036,000	3.	SUNTRUST BANK	8
5	UNION FIRST MARKET BANK	7	\$1,362,000	4.	TOWNEBANK	7
6	STELLARONE BANK	6	\$1,006,000	5.	UNION FIRST MARKET BANK	7
7	FIRST CHATHAM BANK	4	\$6,037,000			
8	LIVE OAK BANKING COMPANY	4	\$2,350,000	COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)		
9	FULTON BANK NATL ASSOC	4	\$1,338,000	1.	LIVE OAK BANKING COMPANY	4
10	SONABANK	3	\$5,320,000	2.	NATL BK OF BLACKSBURG	2
11	MANUFACTURERS & TRADERS TR CO	3	\$169,000	3.	NEW HORIZON BANK NATL ASSOC	1
12	BAYPORT CU (NEWPORT NEWS SHIPBUILDING EMPL)	3	\$105,000	4.	CELTIC BANK CORPORATION	1
13	AMER BUS. LENDING INC.	2	\$2,064,700	5.	JOHN MARSHALL BANK	1
14	FIRST FINANCIAL BANK	2	\$2,000,000			
15	CARDINAL BANK	2	\$520,000	INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)		
16	OLD POINT NATL BK OF PHOEBUS	2	\$460,000	1.	STELLARONE BANK	6
17	PACIFIC CITY BANK	2	\$398,000	2.	FIRST CHATHAM BANK	4
18	UVA COMMUNITY CREDIT UNION	2	\$82,000	3.	SONABANK	3
19	NATL BK OF BLACKSBURG	2	\$40,000	4.	FIRST FINANCIAL BANK	2
20	NEW HORIZON BANK NATL ASSOC	1	\$3,300,000	5.	CARDINAL BANK	2
21	CELTIC BANK CORPORATION	1	\$3,060,000			
22	JOHN MARSHALL BANK	1	\$2,056,000	MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)		
23	ESSEX BANK	1	\$1,370,000	1.	BRANCH BK. & TR CO	25
24	BUSINESS BANK	1	\$1,250,000	2.	WELLS FARGO BANK NATL ASSOC	17
25	HANMI BANK	1	\$1,128,000	3.	SUNTRUST BANK	8
26	FIRST VIRGINIA COMMUNITY BANK	1	\$571,000	4.	TOWNEBANK	7
27	CHESAPEAKE BANK	1	\$516,000	5.	UNION FIRST MARKET BANK	7
28	COMPASS BANK	1	\$450,000			
29	ACCESS NATIONAL BANK	1	\$434,000	CREDIT UNIONS		
30	FIRST-CITIZENS BANK & TRUST COMPANY	1	\$408,000	1.	BAYPORT CU (NEWPORT NEWS SHIPBUILDING EMPL)	3
31	PEOPLES BANK OF VIRGINIA	1	\$385,000	2.	UVA COMMUNITY CREDIT UNION	2
32	VIRGINIA PARTNERS BANK	1	\$380,000	3.	SIGNAL FINANCIAL FCU	1
33	COLONIAL VIRGINIA BANK	1	\$245,000	4.	LANGLEY FCU	1
34	CITIZENS NATIONAL BANK	1	\$200,000			
35	VIRGINIA NATIONAL BANK	1	\$200,000			
36	SECURITY NATIONAL CAPITAL	1	\$164,000	CERTIFIED DEVELOPMENT COMPANIES (by Numbers)		
37	FAUQUIER BANK	1	\$150,000	1.	BUSINESS FINANCE GROUP, INC.	10
38	OAK VIEW NATIONAL BANK	1	\$133,000	2.	TIDEWATER BUS. FINANCING CORP	9
39	SIGNAL FINANCIAL FCU	1	\$124,500	3.	RAPPAHANNOCK ECONOMIC DEVEL CO	7
40	CORNERSTONE BANK NATL ASSOC	1	\$85,000	4.	CHESAPEAKE BUS. FINAN CORP	1
41	BANK OF AMERICA NATL ASSOC	1	\$80,000	5.	REDC COMMUN CAP. GROUP INC.	
42	COMMUNITY TRUST BANK, INC.	1	\$60,000			
43	FARMERS & MERCHANTS BANK	1	\$60,000	504 - FIRST TRUST LENDERS (by Numbers)		
44	TD BANK, NATIONAL ASSOCIATION	1	\$35,000	1.	TOWNEBANK	7
45	LANGLEY FCU	1	\$19,700	2.	STELLARONE BANK	4
46	SURREY BANK & TRUST	1	\$8,000	3.	UNION FIRST MARKET BANK	3
47	SUPERIOR FINANCIAL GROUP, LLC	1	\$7,500	4.	JOHN MARSHALL BANK	1
				5.	ESSEX BANK	1
TOTAL 7(a) & 504 LOANS		133	\$53,969,100			